

Philip Morris USA

PM SHIPMENTS TO MCLANE ARE NEAR NORMAL LEVELS. MCLANE'S SALES TO RETAIL HAVE BEEN AVERAGING 545 MILLION PER WEEK.

TOTAL PM VOLUME MCLANE

(millions of cigarettes)

<u>Week ending</u>	<u>PM shipped to McLane</u>	<u>McLane shipped to Retailers</u>	<u>Difference</u>	<u>Cume Diff. From 1/7/94</u>
3/11	98.7	482.5	-383.8	
3/18	383.3	533.6	-150.3	
3/25	226.3	516.3	-290.0	
4/1	145.1	558.9	-413.8	
4/8	949.1	533.0	416.1	
4/15	1,076.6	529.6	547.0	
4/22	1,087.1	544.5	542.6	
4/29	726.7	560.8	165.9	
5/6	674.6	555.9	118.7	
5/13	614.2	565.8	48.4	
5/20	540.9	569.7	-28.8	
5/27	606.6	544.2	62.4	
6/3	544.8	538.0	6.8	1,753.4
6/10	606.793 - 20.268 586.525	628.9	N/A 595.8	N/A 33.1
6/17	586.5	N/A	N/A	1,786.5

All volumes exclude ten Sam's Clubs in Michigan purchasing directly from PM.